

«We have no limits to the top, without losing delicacy and gentleness for small things.»

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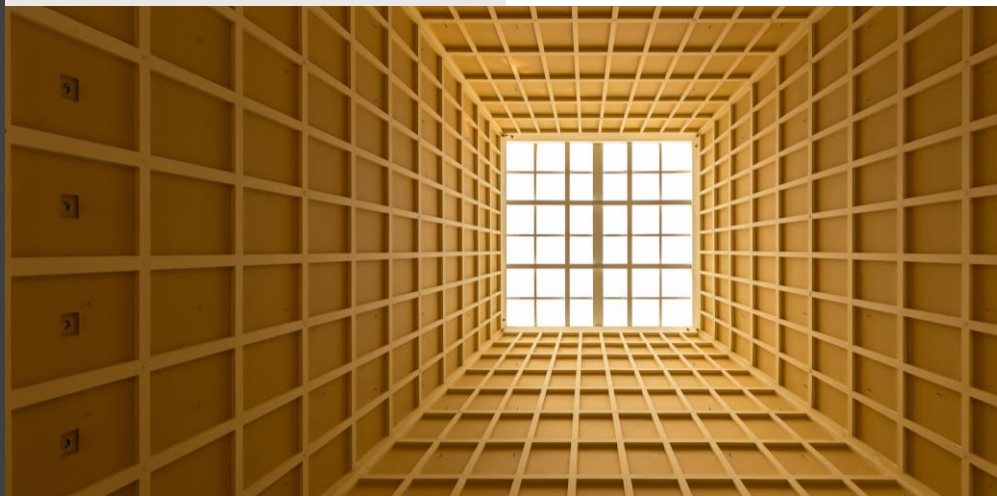
Focussing on what really matters

A non-conventional approach in support of leadership.

We are an independent Law Firm, dedicated exclusively to giving Legal Support for foreign companies in Brazil, as well as for Brazilian companies operating in the country and abroad.

We have, at your disposal, a team of experienced specialists in unblocking the barriers, that compromise executives' time and energy, so that they can focus on the work that really matters: exceeding their shareholders' expectations.

We are not just lawyers. We are business consultants and strategists.



Innovating. Again

Looking towards the future since 2001.

The new markets are no longer the result of long-term transformations. They appear instantly, anywhere, in unpredictable and unimaginable ways.

That's why we edited our DNA to make Innovation a cornerstone of our culture.

We believe that Innovation is possible, without undermining the integrity of our values and principles — without renouncing the legacy that brought us here.

Therefore, we open our doors and Windows, letting all currents get to us. Nevertheless, we stand firmly on our feet.

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Reputation and Credibility

The opinion that really matters.

Our Community, ex-employees and even our competitors acknowledge our Brand as beacon of excellent reputation and credibility.

We are also renown by our clients for the intelligence, with which we approach the opportunities we identify for their businesses, as well as how we guide them towards the right path.

Ethics and Compliance

Either one has integrity, or one has nothing.

Our company prides itself of the care it gives to every ethical aspect of human relations and of everyday work, ensuring that our team never crosses the line of no return. That is why we hold the highest standard of internal demand, guaranteeing that every deal is made only for the advantages of its terms.

**Corporate
Law**



Our Corporate Law team is highly qualified and experienced in societal planning for corporate groups; M&A operations, incorporations, transformations and demergers; company set-ups abroad, subsidiaries or not; development of societal compliance policies; structuring of financial operations; fruition of operations vis a vis the Administrative Council for Economic Defense (CADE); legal support for operations concerning the Central Bank; wealth management, family businesses and succession planning; On-site management of legal departments and allocation of lawyers and «Turn-Key legal managers».

Innovation,
Digital Law,
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Tax Law

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Automotive Industry

Litigation
& ADR

Labour Relations,
Global Mobility and
HR

Infrastructure,
Real Estate Law and
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Administrative Law,
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CORPORATE LAW

Contracts

Societal Constitution and
Restructuring

Sale and purchase of companies
Defense against hostile takeovers

Minutes, statutes, articles of
incorporation, MoUs
Shareholder Agreements
Control Divestments
Transfer of Minority Interests

Mergers and Acquisitions (M&A)

Project Finance
Trade Finance
Acquisition Finance
IPO, Follow-on and OPA

Foreign investments in Brazil
Brazilian investments abroad
International transactions and disputes

Allocation of lawyers and «Turn-Key
legal managers»

International trade operations
Global supply chains
Manufacturing, distribution and retail

Visual Law

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Consult your lawyer.

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Models for IT, and to manage the legal aspects of Cybersecurity; Big Data, AI and IoT; Blockchain and Smart Contracts; mining and investment models for cryptocurrencies; negotiation and drafting of development contracts, licensing and distribution of Software and Mobile Applications; Cloud Computing; digital technology transfer contracts; legal aspects of technology sharing between head office and branches; deployment of FinTechs and digital banks.

Located 12 minutes away from the University of Campinas (UNICAMP) and 15 minutes from the National Research Center for Energy and Materials (CNPEM), we are favored by the proximity to the most public institutions, world class companies and high technology hubs dedicated to research and development (R&D/RTD) in all of Latin America, which is the reason for our experience and qualification to deal with our clients' international portfolios in all IP-related areas.

DIGITAL

Lei Geral de Proteção de Dados
General Data Protection Regulation

Legal aspects of Cybersecurity

Cloud Computing
Software Engineering and Mobile APPs
IT-Systems

Block Chain and Cryptoactives
Smart Contracts

Techs and Emerging Companies
Gaming

e-Commerce and Marketplaces
Digital media entertainment
Social Media

Hiring of digital influencers

Streaming platforms
Digital media entertainment

Civil Liability
Cybercrimes

Bring Your Own Device (BYOD)

Information Security Policies

INTELLECTUAL PROPERTY

Registration and management of IP-assets

Brand Protection
Legality of Marketing Strategies

Trade Secrets / Industrial Designs

Food engineering
Geographical Indications
Designatns of Origin

Cultivars, pharmaceuticals and Biotechnology

Chemicals and agricultural inputs

Materials and nanomaterials

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It is our mission to reduce tax costs for our clients, identifying legitimate tax opportunities; precedents that benefit taxpayers and tax-related Leading Cases, applicable to each singular case — carefully examining the companies' current tax planning, with customized approaches for each client — without reaching for off-the-shelf solutions.

LEGAL DISPUTES

Drafting of administrative objections arising from infraction notices and appeals due to non-approved tax compensations

Defense and appeal in cases of tax foreclosures and precautionary tax measures

Reduction of tax incidence and reimbursement of overpaid taxes via legal measures

Drafting of Writs of Mandamus against abusive acts by fiscal authorities

Legal support during inspections and audits

Limitation of tax liability for partners and managers

Applicable precedents
Leading Cases

Management of Tax Clearance Certificates

Tax crimes

Drafting of plans to eradicate or mitigate tax liabilities

Due Diligence in M&A operations

CONSULTANCY AND STRATEGIC PLANNING

Tax Compliance

Domestic and international tax planning

Structuring of foreign investments in Brazil

Support for societary planning

Tax advice on remittances and receipts from abroad

Consultancy on Cross Border operations, multilateral treaties and interactions with foreign law firms

Infrastructure projects

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Our firm is acknowledged — by our clients as well as by specialized publications — as a benchmark in Legal Support to the players of the Automotive and Auto Parts Industries, a sector of great economic relevance with a long supply chain.

RELATIONS OF THE AUTOMOTIVE INDUSTRY

Contracts
Price gaps / Cost Breakdown
Risk assessment
Relations with head offices
Strategic communication

Interlocution with the Tiers
Conflict resolution

Product Liability
Automotive Recalls
Crises management

Drafting of notices
Structured strategies

Documentation, negotiation and resolution of Claims

Specialized tax consultancy
Legal aid for businesses

Industrial secrets
Industrial intelligence
Technology transfer

Downsizing
Lay Off

Corporate Ethics

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We are always headed towards the best solutions and alternative means for resolving conflict — in the most intelligent, agile and least costly way for our clients — favoring negotiations over legal actions. Nonetheless, when negotiations are not possible, we have an experienced team, that specializes in legal disputes, highly qualified to act under pressure with agility, like an «offensive line».

LITIGATION & ADR

Alternative Dispute Resolution

Examination of evidence and risk assessment in disputes

Procedural Strategies

Petitions, defenses, edicts and oral arguments

Commercial and corporate disputes
Conflictive corporate dissolutions

Judicial recoveries

Bet-the-Company Litigation

Corporate criminal law
Civil Liability

Legal opinions and reports on the validity of legal affairs

Contract related disputes

Possession, ownership and shared ownership and rights

Asset Management related disputes

Disputes over succession planning

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Our specialized unit for labor relations advises administrative councils and business directors on how to handle continuous change; leading negotiations between unions and collective bargaining agreements; designing policies and facilitating workshops on inclusion, respect for diversity, observance of Human Rights and community relations.

LABOUR RELATIONS

New technologies,
markets and professions

Offer Letters
Special working arrangements

Assistance in recruiting,
selection and integration

Offboarding protocols
Downsizing protocols
Crises management

Succession planning

Internal rules, codes of ethics, codes of
conduct and People Management
policies

Benefit packages, advantages and
complementary pensions, variable pay,
bonuses, commissions and participation
on results

Remuneration of executives

Affirmative actions on human rights

Home Office
Anywhere Office

Global Mobility

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Project Finance; negotiation and preparation of engineering and architectural supply contracts and subcontracts; Turn-Key and Built to Suit; Engineering, Procurement & Construction Contracts (EPCs) e Engineering, Procurement, & Construction Management (EPCMs); participation in public bids and Public-Private Partnerships (PPP); assistance for the acquisition of urban and rural real-estate assets; Sale and Leaseback transactions.

REAL-ESTATE LAW AND CONSTRUCTION

Sales and purchases operations and contracts

Rental, exchange, donation Servitude and leasing Right of use

Tenancy rights

Acquisitions through corporate transactions

Consultancy for construction companies, land developers and builders

Establishment of real-estate investment funds and equity investment funds

Urbanization projects and allotments Residential condominiums Industrial facilities Industrial condominiums Licenses

High technology centers Smart Campus Smart Cities Digital ports Technology hubs

Logistics centers Hospitals Theme Parks Shopping Centers

INFRASTRUCTURE

Project Finance, derivatives, investment funds, securitization of receivables, issuing of bonds and securities

Establishment of collateral and indemnity for loan concessions via credit agencies, development banks as well as domestic and foreign financial institutions

Public bids Administrative contracts Public-private partnerships

Energy, mining, oil and gas, sanitation

Greenfield / Brownfield

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We have a vast experience in biddings, concessions, permits, licenses and administrative contracts; support for inspection operations; representation in administrative processes (CGU, COAF, TCU, AGU and ministries); proceedings related to regulating agencies; representation in federal and state-level audit courts; advice on prior consultation procedures and cancellations of administrative acts; assistance in processes of expropriation, preservation, easement, indirect expropriation and other state interventions in private property; constitutionality control actions; legal representation in public hearings, as well as acting as amicus curiae in processes of constitutionality control and of civil liability of the state for damages to private property.

ADMINISTRATIVE LAW

Administrative proceedings:
COAF, CGU, AGU

Ministries and regulating agencies:
ANPD, ANS, ANEEL, ANA, ANTT, ANAC, ANM

Federal and state-level audit courts

Legal advice for private companies on their relations with public companies

Legal representation in actions of administrative improbity

Representation of clients in constitutional review actions

Advice on every step of tendering procedures and administrative agreements

Demands for economic and financial rebalancing of administrative concession contracts

Legal advice on permit- and administrative license requests

Participation in public hearings and consultations

Privatization processes

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Strategic information

The financial cost of
negligence.

Listening

From the simplest to the most complex operations, we challenge ourselves to listen carefully to each client, and, when necessary, also to his employees, from the rear to the frontline, in order to map contingent risks as well as the best opportunities.

This involves understanding the client's position on the marketplace, the power relations in the chain they are inserted in, as well as the cadre of their suppliers, clients and regulating institutions.

Value Communication

Therefore, our board has the duty to point out — straight away — the financial cost of negligence and of its impact on the legal and economic integrity of your Brand.

We stand for clear answers, critical analyses and sincere recommendations, steering clear from inflated and evasive legal language.



Industries and Economic Sectors

Looking towards the
future since 2001.

Agrobusiness and Agrotechs
Automotive and Autoparts
Bank, Financial and Monetary
Basic Industry
Biotechnology and Biosafety
Business Restructuring and Salvage
Compliance Risk Assessment
Corporate Crimes
Corporate Integrity and Ethics
Cryptoactives

Emerging Companies
Engineering and Construction
Entertainment and Leisure
Facilities
FinTechs
Goods and Services Industry
High Performance Sports
Infrastructure
Insurance and Reinsurance
Investment Funds and Asset
Legal Representation for Shareholders
Life Sciences and Healthcare
Logistics and Transportation of Cargo
Luxury Market
Media, Marketing and Advertising

Mining
Oil and Gas
Private Clients
Renewable Energy
Retail and E-commerce
Startups
Structural Operations
Sustainability
Tech and Manufacturing Hubs
Technologies
Telecommunications
Third Sector and Social Businesses
Tourism, Events and Hotel Trade
Urbanization and Allotment

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Get our newsletters

News &
Alerts.

Facts and scenarios discussed in simple and straight forward language, through theme categories that comprise the whole range of forces acting in the corporate world.

Inclusion, Diversity And Civic Engagement

Our differences are our greatest competitive advantage.

Our way of living, embracing, leading and endeavor

Diversity is not an «alternative Human Resources policy», but the only possible way to assemble creative, adaptable and open-minded teams, that are able to deal with the new demands of markets and corporations.

We celebrate diversity and defy every form of prejudice, because we want everyone to be proud of what they are and want to be.

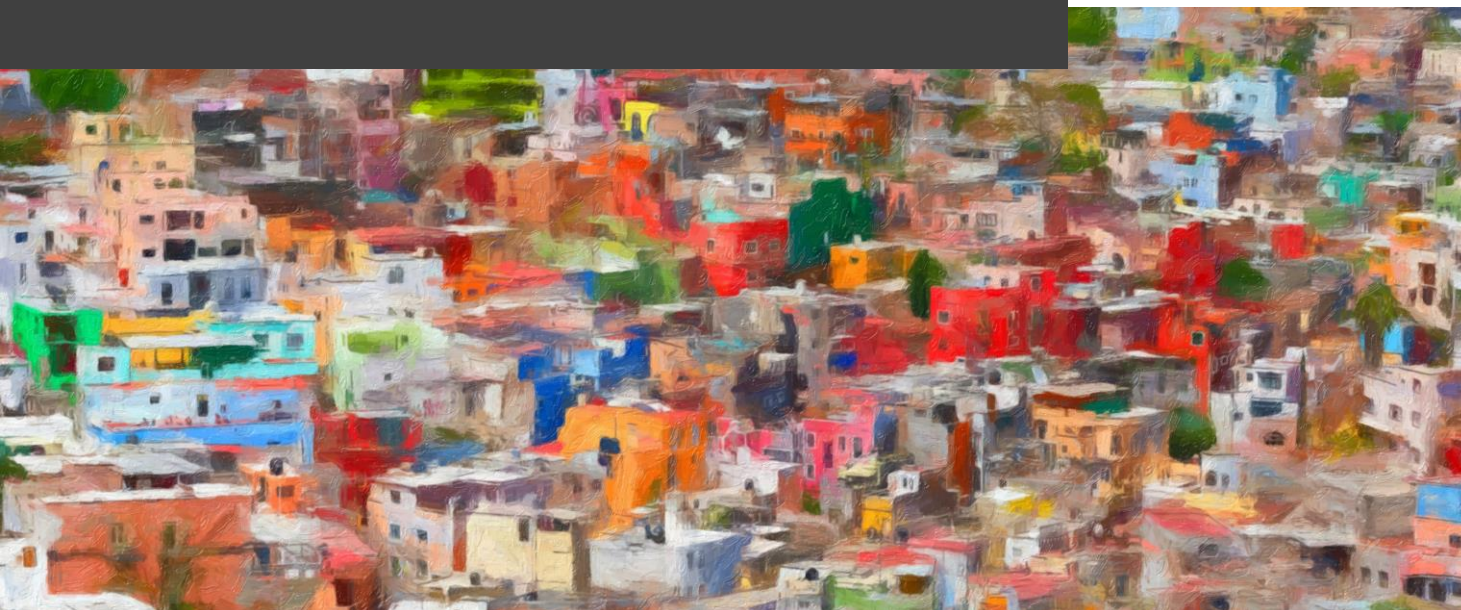
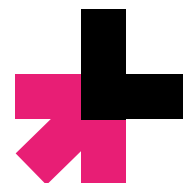
Women

Leaders and entrepreneurs.

In our offices, 61% of all collaborators are women, and they also hold four of the seven chairs in the Strategic Committee of Leaders (2020).

HeForShe Commitment
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Human Capital

Our clients never stand still. Nor do we.

Our People Management model demands a core set of extremely competitive skills from our professionals.

We have built a team of brilliant minds, with talented young professionals equipped with the needed capacities to address the new labor relations.

People and Community

Sharing needs in order to share the meaning of life.

We can't solve all the problems of the people we help with our small social gestures. Nevertheless, we can't ignore the interest our heart has for others, nor our desire to share life.

We support some civil initiatives for people's dignity, contributing with them in our local and global communities.

Address

Looking towards the
future since 2001.

Av. Barão de Itapura, 2323
8° floor, Guanabara
Campinas, SP, Brasil
13073-300

+55 19 3252-4324

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